# Life and health sciences Company founded Monthly burn rate K invested by the team External K raised

# **ANILING**

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Life and health science industries



We make Precision Medicine possible thanks to the **Epigenomic Revolution** 

### **PROBLEM**

New tools for genomic analysis will make precision medicine possible. These tools respond to the challenges of obtaining clinically reliable data that also record the relationship between our DNA and the environment.

GEUS (Genomic and Epigenomic Unified Sequencing) is a solution that combines reactive agents and software to enable, for the first time, integrated analysis of the genome and the epigenome with a high degree of reliability. GEUS is capable of adapting to new processes and analytical instruments, opening the door to potential market expansion.

### BUSINESS MODEL

Bringing the technology to the market, focusing, initially, on specific research segments and hospitals, before licensing the tool to the biggest enterprises in the sector.

### COMPETITION

Other technologies are used to analyse the genome or the epigenome separately, which is why reliability is not achieved in a sufficiently effective manner and, therefore, their scope is limited.

### MILESTONES

March 2014 

1st finalist, BioEmprenedorXXI. 1st funding round: €150,000. March 2015 

RETOS-Colaboración Mineco project (€1 million). July 2016 Second prototype. National patent phases. July 2017 Application of MVP with Hospital Clinic (early adopter). December 2017 A Regulatory compliance and pre-production of GEUS Kit for Research. March 2018 Marketing launch of GEUS Kit for Research.

### FINANCIAL PROJECTIONS AND FUNDING NEEDS





€22,000 per month

€800,000 (€600,000 from private investors and a €200,000 ENISA/CIF participatory loan. For: (A) validation of the GEUS Kit for Research (benchmarking); and (B) regulatory compliance, production and market trial. Of these amounts, €110,000 is already committed.



### CONTACT

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## ASK THE ENTREPRENEUR

Llorenc Coll Mulet

What is the company's most significant risk and how will you tackle it?

By implementing the full potential of a disruptive technology on the market. Working with early adopters.

### How do you see the company in 5 years' time?

Kits on the market, Implementation of new kits, Attractive enough to complete our portfolio of major players.





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